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Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

SEPTEMBER 1988

September shipments were down by 4.7 percent compared to last year, representing 1,017 fewer homes shipped. Year-to-date shipments through September are off by 12,426 homes, down 6.9 percent. If last quarter shipments for 1988 are equal to those for 1987 the industry will just top the 220,000 home level for 1988 overall.

The pacific region picked up a little strength, up 9.3 percent through September, compared to 7.3 percent through August. Pennsylvania and California also showed more positive performance, up 3.1 percent and 6.8 percent, respectively through September, compared to 1.9 percent and 5.1 percent through August.

Regional Shipments, Percent Change and Market Share

REGION	Cumulative Shipments January through September			1987		
	1988			1987		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	16,904	10.1	- 0.7	17,061	9.5	
East North Central	22,205	13.3	- 0.2	22,245	12.4	
West North Central	7,975	4.8	+ 3.8	7,681	4.3	
South Atlantic	60,312	36.2	- 9.7	66,761	37.2	
South Central	31,121	18.7	- 17.3	37,647	21.0	
Mountain	8,947	5.4	- 14.1	10,416	5.8	
Pacific	13,619	8.2	+ 9.3	12,456	6.9	

Top Ten States, Percent Change and Market Share

STATES	Cumulative Shipments January through September			1987		
	1988			1987		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	17,050	10.6	- 12.3	19,439	10.6	1
2. North Carolina	14,490	9.0	- 17.8	17,634	9.0	2
3. Georgia	11,548	7.2	+ 3.0	11,210	7.2	3
4. Alabama	8,769	5.4	- 0.4	8,804	5.4	5
5. South Carolina	8,572	4.8	- 4.0	8,927	5.3	4
6. California	7,759	4.7	+ 6.8	7,262	4.8	7
7. Michigan	7,611	4.6	+ 0.1	7,602	4.7	6
8. Tennessee	6,847	4.3	- 5.7	7,259	4.3	8
9. New York	6,104	3.8	- 0.7	6,146	3.8	10
10. Pennsylvania	5,630	3.5	+ 3.1	5,459	3.5	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083	- 8.5%
August	21,996	21,894	- 0.5%	Jan-Aug	157,664	145,977	- 7.4%
September	21,700	20,614	- 5.0%	Jan-Sep	179,364	166,591	- 7.1%
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329	- 8.3%
August	21,961	21,879	- 0.4%	Jan-Aug	157,617	146,208	- 7.2%
September	21,620	20,603	- 4.7%	Jan-Sep	179,237	166,811	- 6.9%
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%	2.7%	July	475	442
August	2.3%	2.1%	August	510	457
September	2.7%	2.3%	September	590	468
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	66	0.0%	0	508	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,487	1,519	2.2%	11,785	11,603	- 1.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,487	1,585	6.6%	11,785	12,111	2.8%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,944	2,906	- 1.3%	22,142	21,777	- 1.6%
Michigan *	*	*	---	*	*	---
Ohio	333	346	3.9%	2,472	2,573	4.1%
Wisconsin	255	314	23.1%	2,276	2,325	2.2%
Total	3,532	3,566	1.0%	26,890	26,675	- 0.8%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	198	196	- 1.0%	1,410	1,661	17.8%
Minnesota	190	226	18.9%	1,613	1,687	4.6%
Missouri	46	48	4.3%	443	345	- 22.1%
Nebraska	218	212	- 2.8%	1,785	1,849	3.6%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	652	682	4.6%	5,251	5,542	5.5%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,714	1,604	- 6.4%	15,016	13,384	- 10.9%
Georgia	3,121	2,964	- 5.0%	26,091	25,800	- 1.1%
Maryland *	*	*	---	*	*	---
North Carolina	2,713	2,072	- 23.6%	21,967	17,420	- 20.7%
South Carolina *	*	*	---	*	*	---
Virginia	374	389	4.0%	3,330	3,064	- 8.0%
West Virginia *	*	*	---	*	*	---
Total	7,922	7,029	- 11.3%	66,404	59,668	- 10.1%
South Central						
Alabama	2,171	2,057	- 5.3%	17,678	16,568	- 6.3%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	396	513	29.5%	3,464	4,126	19.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,295	1,385	6.9%	11,055	10,953	- 0.9%
Texas	1,170	593	- 49.3%	10,506	5,376	- 48.8%
Total	5,032	4,548	- 9.6%	42,703	37,023	- 13.3%

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	412	365	- 11.4%	3,895	3,407	- 12.5%
Colorado	45	46	2.2%	412	271	- 34.2%
Idaho	241	299	24.1%	2,025	1,939	- 4.2%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	698	710	1.7%	6,332	5,617	- 11.3%
Pacific						
Alaska *	*	*	---	*	*	---
California	996	1,095	9.9%	8,936	9,032	1.1%
Hawaii *	*	*	---	*	*	---
Oregon	518	680	31.3%	4,045	4,900	21.1%
Washington	132	113	- 14.4%	1,069	947	- 11.4%
Total	1,646	1,888	14.7%	14,050	14,879	5.9%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	731	606	- 17.1%	5,949	5,076	- 14.7%
Total Production	21,700	20,614	- 5.0%	179,364	166,591	- 7.1%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	38	26	- 31.6%	257	189	- 26.5%
Maine	336	293	- 12.8%	2,034	2,088	2.7%
Massachusetts	94	88	- 6.4%	603	540	- 10.4%
New Hampshire	127	127	0.0%	1,047	1,044	- 0.3%
New Jersey	91	92	1.1%	706	530	- 24.9%
New York	806	775	- 3.8%	6,146	6,104	- 0.7%
Pennsylvania	688	768	11.6%	5,459	5,630	3.1%
Rhode Island	19	14	- 26.3%	129	93	- 27.9%
Vermont	94	87	- 7.4%	635	686	8.0%
Total	2,293	2,270	- 1.0%	17,016	16,904	- 0.7%
East North Central						
Illinois	361	309	- 14.4%	2,744	2,432	- 11.4%
Indiana	671	678	1.0%	4,894	5,115	4.5%
Michigan	1,015	1,069	5.3%	7,602	7,611	0.1%
Ohio	674	717	6.4%	5,267	5,121	- 2.8%
Wisconsin	177	258	45.8%	1,738	1,927	10.9%
Total	2,898	3,031	- 4.6%	22,245	22,206	- 0.2%
West North Central						
Iowa	98	139	41.8%	653	877	34.3%
Kansas	133	159	19.5%	1,147	1,199	4.5%
Minnesota	164	168	2.4%	1,327	1,423	7.2%
Missouri	439	382	- 13.0%	3,544	3,453	- 2.6%
Nebraska	50	41	- 18.0%	362	352	- 2.8%
North Dakota	30	34	13.3%	195	201	3.1%
South Dakota	62	68	9.7%	453	470	3.8%
Total	976	991	1.5%	7,681	7,975	3.8%
South Atlantic						
Delaware	159	192	20.8%	1,481	1,394	- 5.9%
Florida	2,195	2,015	- 8.2%	19,439	17,050	- 12.3%
Georgia	1,422	1,273	- 10.5%	11,210	11,548	3.0%
Maryland	110	108	- 1.8%	991	986	- 0.5%
North Carolina	2,174	1,758	- 19.1%	17,634	14,490	- 17.8%
South Carolina	1,040	1,070	2.9%	8,927	8,572	- 4.0%
Virginia	612	579	- 5.4%	4,624	4,161	- 10.0%
West Virginia	328	260	- 20.7%	2,455	2,111	- 14.0%
Total	8,040	7,255	- 9.8%	66,761	60,312	- 9.7%
South Central						
Alabama	996	1,087	9.1%	8,804	8,769	- 0.4%
Arkansas	335	363	8.4%	3,605	2,864	- 20.6%
Kentucky	507	562	10.8%	4,231	4,310	1.9%
Louisiana	205	128	- 37.6%	1,883	1,076	- 42.9%
Mississippi	456	374	- 18.0%	3,994	3,353	- 16.0%
Oklahoma	101	39	- 61.4%	927	447	- 51.8%
Tennessee	885	849	- 4.1%	7,259	6,847	- 5.7%
Texas	789	396	- 49.8%	6,944	3,455	- 50.2%
Total	4,274	3,798	- 11.1%	37,647	31,121	- 17.3%

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	515	404	- 21.6%	4,492	3,715	- 17.3%
Colorado	81	75	- 7.4%	668	636	- 4.8%
Idaho	50	56	12.0%	484	433	- 10.5%
Montana	57	32	- 43.9%	414	328	- 20.8%
Nevada	211	226	7.1%	1,498	1,690	12.8%
New Mexico	260	186	- 28.5%	2,475	1,841	- 25.6%
Utah	37	45	21.6%	290	232	- 20.0%
Wyoming	12	13	8.3%	95	72	- 24.2%
Total	1,223	1,037	- 15.2%	10,416	8,947	- 14.1%
Pacific						
Alaska	0	0	0.0%	1	17	600.0%
California	778	946	21.6%	7,262	7,759	6.8%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	307	393	28.0%	2,155	2,751	27.7%
Washington	321	425	32.4%	3,038	3,090	1.7%
Total	1,406	1,764	25.5%	12,456	13,619	9.3%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	510	457	- 10.4%	5,015	5,727	14.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	21,620	20,603	- 4.7%	179,237	166,811	- 6.9%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date.

1988 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *						
Maine	133	56	189	*	*	*
Massachusetts *	1,731	357	2,088	399	109	508
New Hampshire *	305	235	540	*	*	*
New Jersey *	690	354	1,044	*	*	*
New York *	253	277	530	*	*	*
Pennsylvania	3,741	2,363	6,104	*	*	*
Rhode Island *	3,480	2,150	5,630	7,065	4,538	11,603
Vermont *	57	36	93	*	*	*
	503	183	686	*	*	*
Total	10,893	6,011	16,904	7,464	4,647	12,111
	64.4%	35.6%	100.0%	61.6%	38.4%	100.0%
East North Central						
Illinois *	1,652	780	2,432	*	*	*
Indiana	3,481	1,634	5,115	14,205	7,572	21,777
Michigan *	4,394	3,217	7,611	*	*	*
Ohio	3,610	1,511	5,121	1,925	648	2,573
Wisconsin	1,674	253	1,927	1,967	358	2,325
Total	14,811	7,395	22,206	18,097	8,578	26,675
	66.7%	33.3%	100.0%	67.8%	32.2%	100.0%
West North Central						
Iowa *	654	223	877	*	*	*
Kansas	752	447	1,199	1,231	430	1,661
Minnesota	1,029	394	1,423	1,179	508	1,687
Missouri	2,447	1,006	3,453	38	307	345
Nebraska	156	196	352	1,026	823	1,849
North Dakota *	117	84	201	*	*	*
South Dakota *	277	193	470	*	*	*
Total	5,432	2,543	7,975	3,474	2,068	5,542
	68.1%	31.9%	100.0%	62.7%	37.3%	100.0%
South Atlantic						
Delaware *	906	488	1,394	*	*	*
Florida	5,802	11,248	17,050	4,004	9,380	13,384
Georgia	5,833	5,715	11,548	13,131	12,669	25,800
Maryland *	607	379	986	*	*	*
North Carolina	9,346	5,144	14,490	12,300	5,120	17,420
South Carolina *	5,243	3,329	8,572	*	*	*
Virginia	2,809	1,352	4,161	2,530	534	3,064
West Virginia *	1,508	603	2,111	*	*	*
Total	32,054	28,258	60,312	31,965	27,703	59,668
	53.1%	46.9%	100.0%	53.6%	46.4%	100.0%

Year-To-Date

1988 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	6,842	1,927	8,769	12,361	4,207	16,568
Arkansas *	2,219	645	2,864	*	*	*
Kentucky *	3,150	1,160	4,310	*	*	*
Louisiana *	925	151	1,076	*	*	*
Mississippi	2,536	817	3,353	3,292	834	4,126
Oklahoma *	229	218	447	*	*	*
Tennessee	4,831	2,016	6,847	7,961	2,992	10,953
Texas	1,678	1,777	3,455	2,686	2,690	5,376
Total	22,410	8,711	31,121	26,300	10,723	37,023
	72.0%	28.0%	100.0%	71.0%	29.0%	100.0%
Mountain						
Arizona	1,522	2,193	3,715	1,547	1,860	3,407
Colorado	263	373	636	79	192	271
Idaho	73	360	433	432	1,507	1,939
Montana *	87	241	328	*	*	*
Nevada *	368	1,322	1,690	*	*	*
New Mexico *	983	858	1,841	*	*	*
Utah *	39	193	232	*	*	*
Wyoming *	28	44	72	*	*	*
Total	3,363	5,584	8,947	2,058	3,559	5,617
	37.6%	62.4%	100.0%	36.6%	63.4%	100.0%
Pacific						
Alaska *	14	3	17	*	*	*
California	1,083	6,676	7,759	1,296	7,736	9,032
Hawaii *	0	2	2	*	*	*
Oregon	374	2,377	2,751	645	4,255	4,900
Washington	315	2,775	3,090	30	917	947
Total	1,786	11,833	13,619	1,971	12,908	14,879
	13.1%	86.9%	100.0%	13.2%	86.8%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S.	90,749	70,335	161,084	91,329	70,186	161,515
	56.3%	43.7%	100.0%	56.5%	43.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,185	1,542	5,727	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,425	1,651	5,076
Total	94,934	71,877	166,811	94,754	71,837	166,591
	56.9%	43.1%	100.0%	56.9%	43.1%	100.0%

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1988

State	Total Shipment	% of Total:	Rank: :Shpmt:	Single: :Sectn:	% of Total:	Rank: :Shpmt:	Multi: :Sectn:	% of Total:	Rank: :Shpmt:
Florida	2,015	10.0%	1	592	5.3%	7	1,423	15.9%	1
North Carolina	1,758	8.7%	2	1,113	10.0%	1	645	7.2%	4
Georgia	1,273	6.3%	3	594	5.3%	6	679	7.6%	3
Alabama	1,087	5.4%	4	812	7.3%	2	275	3.1%	11
South Carolina	1,070	5.3%	5	689	6.2%	3	381	4.2%	7
Michigan	1,069	5.3%	6	602	5.4%	5	467	5.2%	5
California	946	4.7%	7	127	1.1%	24	819	9.1%	2
Tennessee	849	4.2%	8	608	5.4%	4	241	2.7%	14
New York	775	3.8%	9	480	4.3%	9	295	3.3%	10
Pennsylvania	768	3.8%	10	469	4.2%	10	299	3.3%	9
Ohio	717	3.6%	11	511	4.6%	8	206	2.3%	16
Indiana	678	3.4%	12	434	3.9%	11	244	2.7%	13
Virginia	579	2.9%	13	422	3.8%	13	157	1.7%	17
Kentucky	562	2.8%	14	423	3.8%	12	139	1.5%	19
Washington	425	2.1%	15	40	0.4%	38	385	4.3%	6
Arizona	404	2.0%	16	158	1.4%	22	246	2.7%	12
Texas	396	2.0%	17	183	1.6%	20	213	2.4%	15
Oregon	393	2.0%	18	64	0.6%	33	329	3.7%	8
Missouri	382	1.9%	19	269	2.4%	15	113	1.3%	21
Mississippi	374	1.9%	20	257	2.3%	17	117	1.3%	20
Arkansas	363	1.8%	21	269	2.4%	14	94	1.0%	23
Illinois	309	1.5%	22	217	1.9%	19	92	1.0%	24
Maine	293	1.5%	23	258	2.3%	16	35	0.4%	36
West Virginia	260	1.3%	24	177	1.6%	21	83	0.9%	25
Wisconsin	258	1.3%	25	224	2.0%	18	34	0.4%	37
Nevada	226	1.1%	26	70	0.6%	31	156	1.7%	18
Delaware	192	1.0%	27	130	1.2%	23	62	0.7%	27
New Mexico	186	0.9%	28	84	0.8%	28	102	1.1%	22
Minnesota	168	0.8%	29	113	1.0%	25	55	0.6%	28
Kansas	159	0.8%	30	84	0.8%	29	75	0.8%	26
Iowa	139	0.7%	31	112	1.0%	26	27	0.3%	40
Louisiana	128	0.6%	32	109	1.0%	27	19	0.2%	44
New Hampshire	127	0.6%	33	81	0.7%	30	46	0.5%	31
Maryland	108	0.5%	34	57	0.5%	34	51	0.6%	29
New Jersey	92	0.5%	35	47	0.4%	36	45	0.5%	32
Massachusetts	88	0.4%	36	49	0.4%	35	39	0.4%	34
Vermont	87	0.4%	37	66	0.6%	32	21	0.2%	43
Colorado	75	0.4%	38	31	0.3%	39	44	0.5%	33
South Dakota	68	0.3%	39	40	0.4%	37	28	0.3%	39
Idaho	56	0.3%	40	7	0.1%	48	49	0.5%	30
Utah	45	0.2%	41	9	0.1%	44	36	0.4%	35
Nebraska	41	0.2%	42	11	0.1%	43	30	0.3%	38
Oklahoma	39	0.2%	43	14	0.1%	42	25	0.3%	41
North Dakota	34	0.2%	44	22	0.2%	40	12	0.1%	45
Montana	32	0.2%	45	8	0.1%	46	24	0.3%	42
Connecticut	26	0.1%	46	18	0.2%	41	8	0.1%	46
Rhode Island	14	0.1%	47	9	0.1%	45	5	0.1%	48
Wyoming	13	0.1%	48	7	0.1%	47	6	0.1%	47
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	50
Alaska	0	0.0%	50	0	0.0%	50	0	0.0%	49
	20,146	100.1%		11,170	100.3%		8,976	99.8%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest

Jan-Sep 1988

State	Total Shipment	% of Total	:Rank: :Sectn	:Single: :Total	% of Total	:Rank: :Sectn	:Multi: :Total	% of Total	:Rank: :Sectn
:	:	:	:Shpmt:	:	:	:Shpmt:	:	:	:
Florida	17,050	10.6%	1	5,802	6.4%	4	11,248	16.0%	1
North Carolina	14,490	9.0%	2	9,346	10.3%	1	5,144	7.3%	4
Georgia	11,548	7.2%	3	5,833	6.4%	3	5,715	8.1%	3
Alabama	8,769	5.4%	4	6,842	7.5%	2	1,927	2.7%	13
South Carolina	8,572	5.3%	5	5,243	5.8%	5	3,329	4.7%	5
California	7,759	4.8%	6	1,083	1.2%	23	6,676	9.5%	2
Michigan	7,611	4.7%	7	4,394	4.8%	7	3,217	4.6%	6
Tennessee	6,847	4.3%	8	4,831	5.3%	6	2,016	2.9%	12
New York	6,104	3.8%	9	3,741	4.1%	8	2,363	3.4%	9
Pennsylvania	5,630	3.5%	10	3,480	3.8%	11	2,150	3.1%	11
Ohio	5,121	3.2%	11	3,610	4.0%	9	1,511	2.1%	16
Indiana	5,115	3.2%	12	3,481	3.8%	10	1,634	2.3%	15
Kentucky	4,310	2.7%	13	3,150	3.5%	12	1,160	1.6%	19
Virginia	4,161	2.6%	14	2,809	3.1%	13	1,352	1.9%	17
Arizona	3,715	2.3%	15	1,522	1.7%	21	2,193	3.1%	10
Texas	3,455	2.1%	16	1,678	1.8%	18	1,777	2.5%	14
Missouri	3,453	2.1%	17	2,447	2.7%	15	1,006	1.4%	20
Mississippi	3,353	2.1%	18	2,536	2.8%	14	817	1.2%	22
Washington	3,090	1.9%	19	315	0.3%	35	2,775	3.9%	7
Arkansas	2,864	1.8%	20	2,219	2.4%	16	645	0.9%	24
Oregon	2,751	1.7%	21	374	0.4%	33	2,377	3.4%	8
Illinois	2,432	1.5%	22	1,652	1.8%	20	780	1.1%	23
West Virginia	2,111	1.3%	23	1,508	1.7%	22	603	0.9%	25
Maine	2,088	1.3%	24	1,731	1.9%	17	357	0.5%	32
Wisconsin	1,927	1.2%	25	1,674	1.8%	19	253	0.4%	35
New Mexico	1,841	1.1%	26	983	1.1%	25	858	1.2%	21
Nevada	1,690	1.0%	27	368	0.4%	34	1,322	1.9%	18
Minnesota	1,423	0.9%	28	1,029	1.1%	24	394	0.6%	28
Delaware	1,394	0.9%	29	906	1.0%	27	488	0.7%	26
Kansas	1,199	0.7%	30	752	0.8%	28	447	0.6%	27
Louisiana	1,076	0.7%	31	925	1.0%	26	151	0.2%	44
New Hampshire	1,044	0.6%	32	690	0.8%	29	354	0.5%	33
Maryland	986	0.6%	33	607	0.7%	31	379	0.5%	29
Iowa	877	0.5%	34	654	0.7%	30	223	0.3%	38
Vermont	686	0.4%	35	503	0.6%	32	183	0.3%	43
Colorado	636	0.4%	36	263	0.3%	38	373	0.5%	30
Massachusetts	540	0.3%	37	305	0.3%	36	235	0.3%	37
New Jersey	530	0.3%	38	253	0.3%	39	277	0.4%	34
South Dakota	470	0.3%	39	277	0.3%	37	193	0.3%	42
Oklahoma	447	0.3%	40	229	0.3%	40	218	0.3%	39
Idaho	433	0.3%	41	73	0.1%	45	360	0.5%	31
Nebraska	352	0.2%	42	156	0.2%	41	196	0.3%	40
Montana	328	0.2%	43	87	0.1%	44	241	0.3%	36
Utah	232	0.1%	44	39	0.0%	47	193	0.3%	41
North Dakota	201	0.1%	45	117	0.1%	43	84	0.1%	45
Connecticut	189	0.1%	46	133	0.1%	42	56	0.1%	46
Rhode Island	93	0.1%	47	57	0.1%	46	36	0.1%	48
Wyoming	72	0.0%	48	28	0.0%	48	44	0.1%	47
Alaska	17	0.0%	49	14	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50

161,084 99.7% 90,749 99.7% 70,335 99.9%

Does Not Include Destination Pending (Beginning Inventory)
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1988

State	Total Productn	% of :Total:	:Rank: :Product:	Single: :Sectn:	% of :Total:	:Rank: :Product:	Multi: :Sectn:	% of :Total:	:Rank:
Georgia	2,964	14.8%	1	1,491	13.5%	2	1,473	16.5%	1
Indiana	2,906	14.5%	2	1,867	16.8%	1	1,039	11.6%	3
North Carolina	2,072	10.4%	3	1,444	13.0%	4	628	7.0%	5
Alabama	2,057	10.3%	4	1,478	13.3%	3	579	6.5%	8
Florida	1,604	8.0%	5	391	3.5%	7	1,213	13.6%	2
Pennsylvania	1,519	7.6%	6	939	8.5%	6	580	6.5%	7
Tennessee	1,385	6.9%	7	1,025	9.2%	5	360	4.0%	9
California	1,095	5.5%	8	161	1.5%	13	934	10.5%	4
Oregon	680	3.4%	9	96	0.9%	17	584	6.5%	6
Texas	593	3.0%	10	274	2.5%	10	319	3.6%	10
Mississippi	513	2.6%	11	388	3.5%	8	125	1.4%	13
Virginia	389	1.9%	12	317	2.9%	9	72	0.8%	17
Arizona	365	1.8%	13	149	1.3%	15	216	2.4%	12
Ohio	346	1.7%	14	257	2.3%	12	89	1.0%	16
Wisconsin	314	1.6%	15	259	2.3%	11	55	0.6%	20
Idaho	299	1.5%	16	80	0.7%	19	219	2.5%	11
Minnesota	226	1.1%	17	157	1.4%	14	69	0.8%	18
Nebraska	212	1.1%	18	95	0.9%	18	117	1.3%	14
Kansas	196	1.0%	19	137	1.2%	16	59	0.7%	19
Washington	113	0.6%	20	4	0.0%	23	109	1.2%	15
Maine	66	0.3%	21	53	0.5%	20	13	0.1%	23
Missouri	48	0.2%	22	7	0.1%	22	41	0.5%	21
Colorado	46	0.2%	23	14	0.1%	21	32	0.4%	22
New Jersey	*								
Kentucky	*								
Delaware	*								
Maryland	*								
Louisiana	*								
Oklahoma	*								
South Carolina	*								
West Virginia	*								
Utah	*								
Illinois	*								
Connecticut	*								
South Dakota	*								
Nevada	*								
Michigan	*								
New Mexico	*								
Montana	*								
Vermont	*								
North Dakota	*								
Iowa	*								
Alaska	*								
Massachusetts	*								
Arkansas	*								
Wyoming	*								
Rhode Island	*								
New York	*								
Hawaii	*								
New Hampshire	*								
	20,008	100.0%		11,083	99.9%		8,925	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1988

State	Total Productn	% of :Total:	:Rank:	Single: :Sectn:	% of :Total:	:Rank:	Multi: :Sectn:	% of :Total:	:Rank:
	:	:	:Product:	:	:	:Product:	:	:	:
Georgia	25,800	16.0%	1	13,131	14.4%	2	12,669	18.1%	1
Indiana	21,777	13.5%	2	14,205	15.6%	1	7,572	10.8%	4
North Carolina	17,420	10.8%	3	12,300	13.5%	4	5,120	7.3%	5
Alabama	16,568	10.3%	4	12,361	13.5%	3	4,207	6.0%	8
Florida	13,384	8.3%	5	4,004	4.4%	7	9,380	13.4%	2
Pennsylvania	11,603	7.2%	6	7,065	7.7%	6	4,538	6.5%	6
Tennessee	10,953	6.8%	7	7,961	8.7%	5	2,992	4.3%	9
California	9,032	5.6%	8	1,296	1.4%	14	7,736	11.0%	3
Texas	5,376	3.3%	9	2,686	2.9%	9	2,690	3.8%	10
Oregon	4,900	3.0%	10	645	0.7%	18	4,255	6.1%	7
Mississippi	4,126	2.6%	11	3,292	3.6%	8	834	1.2%	14
Arizona	3,407	2.1%	12	1,547	1.7%	13	1,860	2.7%	11
Virginia	3,064	1.9%	13	2,530	2.8%	10	534	0.8%	17
Ohio	2,573	1.6%	14	1,925	2.1%	12	648	0.9%	16
Wisconsin	2,325	1.4%	15	1,967	2.2%	11	358	0.5%	20
Idaho	1,939	1.2%	16	432	0.5%	19	1,507	2.1%	12
Nebraska	1,849	1.1%	17	1,026	1.1%	17	823	1.2%	15
Minnesota	1,687	1.0%	18	1,179	1.3%	16	508	0.7%	18
Kansas	1,661	1.0%	19	1,231	1.3%	15	430	0.6%	19
Washington	947	0.6%	20	30	0.0%	23	917	1.3%	13
Maine	508	0.3%	21	399	0.4%	20	109	0.2%	23
Missouri	345	0.2%	22	38	0.0%	22	307	0.4%	21
Colorado	271	0.2%	23	79	0.1%	21	192	0.3%	22
Iowa	*								
Michigan	*								
Rhode Island	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
West Virginia	*								
Hawaii	*								
Arkansas	*								
Oklahoma	*								
New Jersey	*								
South Carolina	*								
New York	*								
Kentucky	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Utah	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
South Dakota	*								
Illinois	*								
Alaska	*								
Montana	*								
	161,515	100.0%		91,329	99.9%		70,186	100.2%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

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SEPTEMBER 1988
Manufacturing Report

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